

U.S. Department of Justice  
Washington, DC 20530

OMB NO. 1124-0001; Expires February 28, 2014

**Registration Statement**  
**Pursuant to the Foreign Agents Registration Act of**  
**1938, as amended**

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**I--REGISTRANT**

**1. Name of Registrant**

Paramount Strategies

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**2. Registration No.**

6174

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**3. Principal Business Address**

1826 Ward Drive, Suite 201  
Murfreesboro, TN 37129

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**4. If the registrant is an individual, furnish the following information:**

(a) Residence address(es)

(b) Other business address(es), if any

(c) Nationality

(d) Year of birth

(e) Present citizenship

(f) If present citizenship not acquired by birth, state when, where and how acquired

(g) Occupation

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**5. If the registrant is not an individual, furnish the following information:**

(a) Type of organization: Committee ☐ Association ☐ Partnership ☐ Voluntary group ☐

Corporation ☐

Other (specify) LLC

(b) Date and place of organization Murfreesboro, TN est. 2011

(c) Address of principal office 1826 Ward Drive, Suite 201, Murfreesboro, TN 37129

(d) Name of person in charge Mike Terry

(e) Locations of branch or local offices N/A

(f) If a membership organization, give number of members 3

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Formerly CRM-153

FORM NSD-1  
Revised 03/11

(PAGE 2)

(g) List all partners, officers, directors or persons performing the functions of an officer or director of the registrant.

| Name            | Residence Address(es)                           | Position | Nationality |
|-----------------|-------------------------------------------------|----------|-------------|
| Mike Terry      | 1485 Bradberry Drive<br>Murfreesboro, TN 37130  | Partner  | American    |
| Lincoln Davis   | 1690 Delk Creek Road<br>Pall Mall, TN 38577     | Partner  | American    |
| Beecher Frasier | 6202 Rock Springs Road<br>Nolensville, TN 37135 | Partner  | American    |

(h) Which of the above named persons renders service directly in furtherance of the interests of any of the foreign principals?

Mike Terry  
Lincoln Davis  
Beecher Frasier

(i) Describe the nature of the registrant's regular business or activity.

Government Relations, Public Relations, Political Advocacy

(j) Give a complete statement of the ownership and control of the registrant.

Mike Terry, Lincoln Davis and Beecher Frasier own and control Paramount Strategies

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6. List all employees who render services to the registrant directly in furtherance of the interests of any of the foreign principals in other than a clerical, secretarial, or in a related or similar capacity.

| Name            | Residence Address(es)                           | Nature of Services                                         |
|-----------------|-------------------------------------------------|------------------------------------------------------------|
| Mike Terry      | 1485 Bradberry Drive<br>Murfreesboro, TN 37130  | Government Relations, Public Relations, Political Advocacy |
| Lincoln Davis   | 1690 Delk Creek Road<br>Pall Mall, TN 38577     | Government Relations, Public Relations, Political Advocacy |
| Beecher Frasier | 6202 Rock Springs Road<br>Nolensville, TN 37135 | Government Relations, Public Relations, Political Advocacy |

**II--FOREIGN PRINCIPAL**

7. List every foreign principal<sup>1</sup> for whom the registrant is acting or has agreed to act.

Foreign Principal

Defense SA/Government of South Australia thru  
Fletcher Rowley, Inc.

Principal Address(es)

Level 4, 151 Pirie Street  
Adelaide SA 5000 Australia

**III--ACTIVITIES**

8. In addition to the activities described in any Exhibit B to this statement, will you engage or are you engaging now in activity on your own behalf which benefits any or all of your foreign principals? Yes ☒ No ☐

If yes, describe fully.

Please see Exhibit B

**IV--FINANCIAL INFORMATION****9. (a) RECEIPTS-MONIES**

During the period beginning 60 days prior to the date of your obligation to register<sup>2</sup> to the time of filing this statement, did you receive from any foreign principal named in Item 7 any contribution, income, or money either as compensation or for disbursement or otherwise? Yes ☐ No ☒

If yes, set forth below in the required detail and separately for each such foreign principal an account of such monies.<sup>3</sup>

| Foreign Principal | Date Received | Purpose | Amount |
|-------------------|---------------|---------|--------|
|-------------------|---------------|---------|--------|

Total

<sup>1</sup> The term "foreign principal" includes a foreign government, foreign political party, foreign organization, foreign individual and, for the purpose of registration, an organization or an individual any of whose activities are directly or indirectly supervised, directed, controlled, financed, or subsidized in whole or in major part by a foreign government, foreign political party, foreign organization or foreign individual.

<sup>2</sup> An agent must register within ten days of becoming an agent, and before acting as such.

<sup>3</sup> A registrant is required to file an Exhibit D if he collects or receives contributions, loans, moneys, or other things of value for a foreign principal, as part of a fundraising campaign. There is no printed form for this exhibit. (See Rule 201(e)).

**(b) RECEIPTS-THINGS OF VALUE**

During the period beginning 60 days prior to the date of your obligation to register<sup>4</sup> to the time of filing this statement, did you receive from any foreign principal named in Item 7 anything of value<sup>5</sup> other than money, either as compensation, or for disbursement, or otherwise? Yes ☐ No ☒

If yes, furnish the following information:

| Foreign Principal | Date Received | Thing of Value | Purpose |
|-------------------|---------------|----------------|---------|
|-------------------|---------------|----------------|---------|

**10. (a) DISBURSEMENT-MONIES**

During the period beginning 60 days prior to the date of your obligation to register<sup>6</sup> to the time of filing this statement, did you spend or disburse any money in furtherance of or in connection with your activities on behalf of any foreign principal named in Item 7? Yes ☐ No ☒

If yes, set forth below in the required detail and separately for each such foreign principal named including monies transmitted, if any, to each foreign principal.

| Date | To Whom | Purpose | Amount |
|------|---------|---------|--------|
|------|---------|---------|--------|

**(b) DISBURSEMENTS-THINGS OF VALUE**

During the period beginning 60 days prior to the date of your obligation to register<sup>7</sup> to the time of filing this statement, did you dispose of any thing of value<sup>8</sup> other than money in furtherance of or in connection with your activities on behalf of any foreign principal named in Item 7? Yes ☐ No ☒

If yes, furnish the following information:

| Date | Recipient | Foreign Principal | Thing of Value | Purpose |
|------|-----------|-------------------|----------------|---------|
|------|-----------|-------------------|----------------|---------|

**(c) DISBURSEMENTS-POLITICAL CONTRIBUTIONS**

During the period beginning 60 days prior to the date of your obligation to register<sup>9</sup> to the time of filing this statement, did you, the registrant, or any short form registrant, make any contribution of money or other thing of value from your own funds and on your own behalf in connection with an election to any political office or in connection with any primary election, convention, or caucus held to select candidates for any political office? Yes ☒ No ☐

If yes, furnish the following information:

| Date                   | Amount or Thing of Value | Political Organization or Candidate | Location of Event |
|------------------------|--------------------------|-------------------------------------|-------------------|
| Please see attachment. |                          |                                     |                   |

<sup>4</sup>, <sup>6</sup>, <sup>7</sup> and <sup>9</sup> See Footnote 2, on page 3.

<sup>5</sup> and <sup>8</sup> Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks", and the like.

**V--INFORMATIONAL MATERIALS<sup>10</sup>**

11. Will the activities of the registrant on behalf of any foreign principal include the preparation or dissemination of informational materials? Yes ☒ No ☐

IF YES, RESPOND TO THE REMAINING ITEMS IN THIS SECTION V.

12. Identify each such foreign principal.

Defense SA/Government of South Australia thru Fletcher Rowley, Inc.

13. Has a budget been established or specified sum of money allocated to finance your activities in preparing or disseminating informational materials? Yes ☒ No ☐

If yes, identify each such foreign principal, specify amount and for what period of time.

Please see Exhibit B

14. Will any public relations firms or publicity agents participate in the preparation or dissemination of such informational materials?

Yes ☐ No ☒

If yes, furnish the names and addresses of such persons or firms.

15. Activities in preparing or disseminating informational materials will include the use of the following:

- ☐ Radio or TV broadcasts ☐ Magazine or newspaper ☐ Motion picture films ☒ Letters or telegrams  
☐ Advertising campaigns ☐ Press releases ☒ Pamphlets or other publications ☐ Lectures or speeches  
☐ Other (specify) \_\_\_\_\_

**Electronic Communications**

☒ Email

☐ Website URL(s): \_\_\_\_\_

☐ Social media website URL(s): \_\_\_\_\_

☒ Other (specify) DVD

16. Informational materials will be disseminated among the following groups:

- ☒ Public officials ☐ Civic groups or associations  
☒ Legislators ☐ Libraries  
☒ Government agencies ☐ Educational groups  
☐ Newspapers ☐ Nationality groups  
☐ Editors ☐ Other (specify) \_\_\_\_\_

17. Indicate language to be used in the informational materials:

☒ English

☐ Other (specify) \_\_\_\_\_

<sup>10</sup> The term informational materials includes any oral, visual, graphic, written, or pictorial information or matter of any kind, including that published by means of advertising, books, periodicals, newspapers, lectures, broadcasts, motion pictures, or any means or instrumentality of interstate or foreign commerce or otherwise. Informational materials disseminated by an agent of a foreign principal as part of an activity in itself exempt from registration, or an activity which by itself would not require registration, need not be filed pursuant to Section 4(b) of the Act.

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**VI--EXHIBITS AND ATTACHMENTS**

18. (a) The following described exhibits shall be filed in triplicate with an initial registration statement:

*Exhibit A-* This exhibit, which is filed on Form NSD-3, sets forth the information required to be disclosed concerning each foreign principal named in Item 7.

*Exhibit B-* This exhibit, which is filed on Form NSD-4, sets forth the information concerning the agreement or understanding between the registrant and the foreign principal.

(b) An Exhibit C shall be filed when applicable. This exhibit, for which no printed form is provided, consists of a true copy of the charter, articles of incorporation, association, constitution, and bylaws of a registrant that is an organization. A waiver of the requirement to file an Exhibit C may be obtained for good cause shown upon written application to the Assistant Attorney General, National Security Division, U.S. Department of Justice, Washington, DC 20530. (See Rule 201(c) and (d)).

(c) An Exhibit D shall be filed when applicable. This exhibit, for which no printed form is provided, sets forth an account of money collected or received as a result of a fundraising campaign and transmitted for a foreign principal. (See Rule 201 (e)).

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**VII--EXECUTION**

In accordance with 28 U.S.C. § 1746, the undersigned swear(s) or affirm(s) under penalty of perjury that he/she has (they have) read the information set forth in this registration statement and the attached exhibits and that he/she is (they are) familiar with the contents thereof and that such contents are in their entirety true and accurate to the best of his/her (their) knowledge and belief, except that the undersigned make(s) no representation as to truth or accuracy of the information contained in the attached Short Form Registration Statement(s), if any, insofar as such information is not within his/her (their) personal knowledge.

(Date of signature)

(Print or type name under each signature or provide electronic signature<sup>11</sup>)



MIKE TERRY

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<sup>11</sup> This statement shall be signed by the individual agent, if the registrant is an individual, or by a majority of those partners, officers, directors or persons performing similar functions, if the registrant is an organization, except that the organization can, by power of attorney, authorize one or more individuals to execute this statement on its behalf.

**POWER OF ATTORNEY**

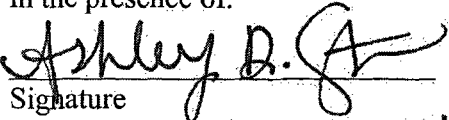
KNOW ALL MEN BY THESE PRESENTS that I, MIKE TERRY, of PARAMOUNT STRATEGIES, a TENNESSEE LLC, do hereby constitute and appoint McGUIREWOODS LLP, in its capacity as our attorneys at law, my true and lawful attorney in fact for me and in my name, place and stead to the filing of required registration and related statements ("Registration and Statements") with the Department of Justice in accordance with the Foreign Agents Registration Act, 22 U.S.C. § 611 et seq, based on information provided to us by me and my associates.

I grant to said attorney in fact, full power and authority to perform all acts related to certify Registration and Statements as herein described, as I could do if personally present.

All rights, powers and authority of said attorney in fact to exercise any and all of the rights and powers herein granted shall commence and be in full force and effect as of the date of execution of this Power of Attorney.

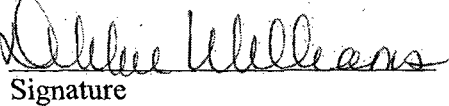
IN WITNESS WHEREOF, I have executed this Power of Attorney on this 9<sup>th</sup> day of JULY, 2013.

Signed, sealed and delivered  
in the presence of:

  
Signature

Ashley D. Stearns 7/9/2013

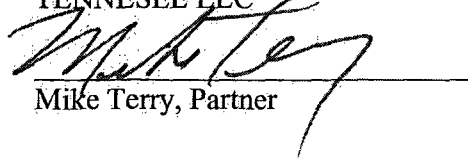
Name Date

  
Signature

Debbie Williams 7/9/2013

Name Date

PARAMOUNT STRATEGIES, a  
TENNESSEE LLC

  
Mike Terry, Partner

[Notary acknowledgment follows]

STATE OF TENNESSEE

COUNTY OF Rutherford

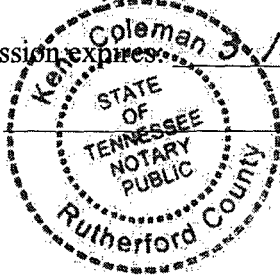
The foregoing instrument was acknowledged before me this 9<sup>th</sup> day of JULY, 2013, by Mike Teary, Partner, PARAMOUNT STRATEGIES. He (☒) is personally known to me or ( ) has produced a valid \_\_\_\_\_ Driver's License as identification.

Print: Kent Coleman

Notary Public State, State and County Aforesaid

My commission expires 3-19-17

Serial No.: \_\_\_\_\_ (Notarial Seal)





10(c) Disbursements – Political Contributions made in last 6 months:

From Mike Terry:

Congressman Mac Thornberry, \$500, January 16, 2013

Congressman Mike Simpson, \$500, March 21, 2013

Congressman Jim Cooper, \$100, May 29, 2013

Senator Mark Pryor, \$1,000, May 1, 2013

Senator Tim Kaine's leadership PAC *Common Ground*, \$500, May 10, 2013

Congressman Diane Black, \$1,250, June 10, 2013

From Congressman Lincoln Davis Committee:

Congresswoman Marcy Kaptur, \$500, March 19, 2013

Congressman Mike McIntyre, \$500, March 20, 2013

Congressman Tim Ryan, \$1,000, April 11, 2013

Congresswoman Marcy Kaptur, \$500, April 17, 2013

Congressman Mike Michaud, \$1,000, May 8, 2013

Congressman Bruce Braley, \$250, May 20, 2013

From Beecher Frasier:

Congressman Jim Cooper, \$100, May 29, 2013